

Maximizing value and creating liquidity for AI disruptors



Mission

Acquire and invest in
post-revenue, domestic
B2B AI software startups –
delivering diversified investor
returns through liquidity
opportunities

Investment Strategy and Criteria

Our focus drives success by investing in visionary teams and high-impact B2B AI solutions

Strategic focus



Invest in revenue-generating **B2B software companies** with strong **AI** components

Acquire an **economic majority position** in investments, where possible, to directly drive growth and strategic decisions

Prioritize investments in the **digital technology ecosystem** including cybersecurity and fintech

Avoid high-regulation and manufacturing sectors

Key investment criteria



Target **seed-stage to Series A** investment

Prioritize **experienced founders** with previous exits and strong operational teams

Focus on companies **domiciled in the United States**

Demonstrate ability to **scale rapidly** within the target company's sector

Show **commitment** from leadership and management teams to staying on post-investment to drive growth

Team and Background

Our team is comprised of entrepreneurs and seasoned operators with extensive experience in identifying and realizing high-growth investment opportunities

Kevin Tucker
CEO & Co-Founder



He oversees AI Foundry's strategy, operations, and acquisition pipeline to drive growth and value creation. He has a deep background in M&A, operational leadership, due diligence and, technology-driven innovation.

Russell Johnson
CTO & Co-Founder



He leads technical due diligence and strategy, driving growth for portfolio companies. With over 20 years of experience in product development, technical assessments, and M&A, he identifies high-potential opportunities.

Jesse Cole
COO & Co-Founder



He oversees the daily operations of the company, ensuring alignment with strategic goals and objectives. He has over 17 years of experience on Wall Street and a track record of building and scaling successful businesses.

Mark Mahaffie
Capital Markets Advisor



He shapes AI Foundry's strategy, guiding portfolio companies to successful exits. A seasoned entrepreneur, investor, and capital markets advisor, he has over 20 years of experience in public and private equity transactions.

AI Foundry capitalizes on the booming AI-driven B2B market, offering strategic expertise and liquidity to scale innovative revenue-generating startups

Track Record

Our dynamic team has decades of experience evaluating, building, operating advising and investing in startups disrupting markets

Kevin Tucker

- Former Cisco GM responsible for a \$485M P&L, heavily involved in \$3B acquisition and integration of TANDBERG
- Early employee at both AppSpace and Oblong Industries
- Advised CDW's Exec Leadership Team on acquisition and integration of Sirius and Focal Point
- Investor in Colossal, ASA Financial, and Healionics

Russell Johnson

- Former Microsoft product leader, contributing to Windows, Excel, and MSN
- Founder of Mile26, a consultancy specializing in M&A technical due diligence.
- Investor in Colossal, ASA Financial, Payscale (2014 exit), HyperProof, SubcontractorHub, Gozney, Epistemix, Treads, Krado, and others

Jesse Cole

- Co-founder of Schonfeld Institutional Brokerage Services, acquired by Merlin Securities (Sequoia backed)
- Founded Haute Hippie, exited to private equity
- Established The Seed Lab, investing in 12 early-stage companies,
- Investor in around 15 companies including Colossal and Wheels Up

Mark Mahaffie

- Advisor to US and international companies navigating public market transitions
- Founder and President of Zakar LLC and founder of Issuer Solutions, guiding companies through successful public market transitions and strategic growth initiatives.
- Investor in Colossal and ASA Financial

Firm Differentiation

We empower growth with strategic investments and innovative liquidity solutions

Value generation

Liquidity

event planned within 24 months

Influence

scaling and strategic decisions
by taking a controlling stake

Scale

quickly with at cohesive,
multidisciplinary operations team

Superior deal flow

- **Extensive** networks via entities including Pelion Venture Partners, Features Capital, and relationships with key VC, institutional, and angel investors
- **Connections** with experienced founders (many with successful exits)
- **Access** to three targeted investments, one of which is in LOI negotiation stage

Focused investment thesis

- **Targeted** at revenue-generating B2B companies with a strong AI-driven competitive advantage
- **Industry-agnostic** approach while avoiding high-regulation and manufacturing sectors
- **Liquidity** by listing companies on NASDAQ or other exchanges

Innovative cash-plus-shares model

- **Retains** upside potential through a unique cash-plus-shares model for founders
- **Preserves** founder autonomy while providing access to capital for scaling post-listing
- **Returns** to AI Foundry via liquidation event also benefits founders

Portfolio Profile

We back visionary founders and scalable startups with B2B AI at their core

Ideal founder profile



Experienced leaders with prior successful exits and domain expertise

Operational expertise reflected in proven ability to execute and scale efficiently

Long-term commitment to stay and lead the company post-investment

Target company characteristics



Revenue generating with established revenue streams and a clear growth trajectory

AI differentiation evidenced by strong integration of AI components that enhance competitiveness or operational effectiveness

Scalable business model showing clear potential for rapid scaling

US-based or redomiciling to the US

Desired positioning




Capital efficiency shown by disciplined financial management and efficient use of resources

Market relevance evidenced by solutions that address current trends and challenges in the B2B space

Strategic fit through alignment with AI Foundry's vision of investing in transformative B2B AI-driven solutions

Building Our Portfolio

Showcasing scalable AI



**\$40M
Raise**

Applied across 7 - 12 investments



Acquire 3+ companies per year



When acquisition is not an option, we will make strategic non-control investment



Up to \$10M cash per investment plus share swap

Current Deal Pipeline

Startups in our network are building transformative AI solutions with established revenue models

Acquisitions



Seed to Series A investment

Board control

Non-controlling



Seed to Series B investments

Board control dependent on stage of the company and level of investment

Investment Focus

- Millions in revenue since inception
- Focused on financial compliance and efficiency

Additive AI Collaboration Functional Toolkit

- Millions in revenue since inception
- Focused on financial compliance and efficiency

Cybersecurity Automation Platform

- Leveraging AI to enhance Security Information and Event Management (SIEM) operations
- Scalable solution with proven market demand

Fintech SaaS

- Fintech compliance company aligning with AI Foundry's investment thesis

Due Diligence Process

Our thorough analysis uncovers economic value and drives informed investments for our investors

1

Initial screening

- Investment alignment
- Assess market potential
- Meet founders and background checks

2

Financial review

- Analyze revenue, profitability, and financial health
- Appraise growth forecasts and cash flow stability
- Debt analysis

3

Market and competitors

- Assess market position and growth potential
- Identify differentiation and competitive advantage
- Evaluate vendors and clients

4

Legal and compliance

- Review contracts, IP and regulatory compliance
- Identify legal risks
- Evaluate HR history and risks

5

Technical and operational

- Evaluate technology, cybersecurity, and scalability
- Assess operational efficiency and R&D pipeline

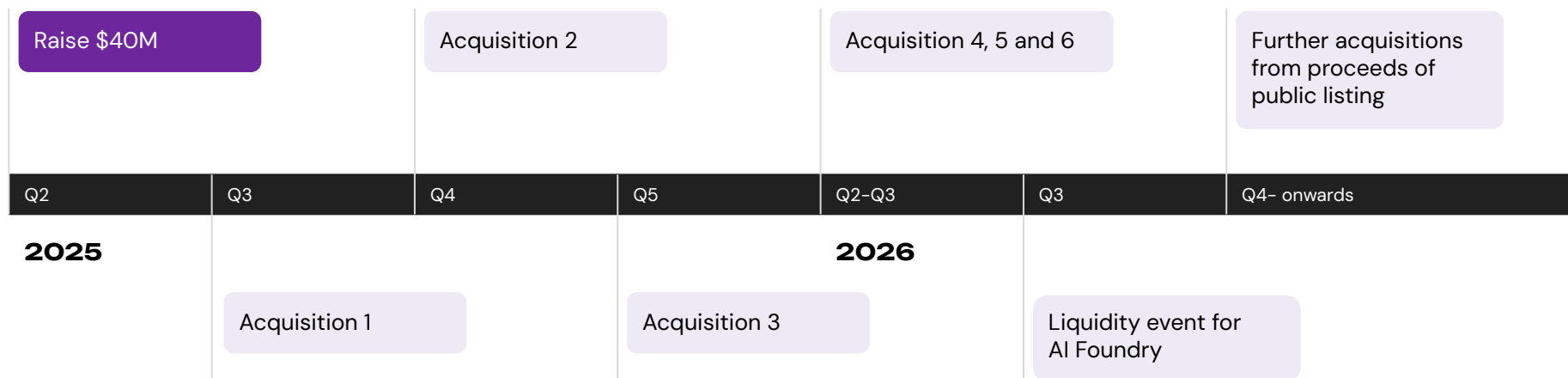
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Team and risk assessment

- Review leadership capabilities and team dynamics
- Identify risks and mitigation

Roadmap

We plan to deliver returns by investing in 6 AI startups over the first 24 months of operations



AI Foundry

Terms

We deliver opportunities for strategic investment success, driving growth and maximizing shareholder and stakeholder returns

Investment Focus	US-based B2B AI startups
Fund Size	\$40M target
Structure	Holding Company
Minimum Commitment	\$1M
Offering	Up to 2,000,000 shares of Common Stock
Duration	Targeted liquidity event within 24 months post-investment
Restrictions	Shares are “restricted securities” under the Securities Act and transfer restrictions apply

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Thank you!

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